

AGRI-FOOD:

- 1) **BRBE20260317012:** The Belgian company has been active since 2016. The aim of the company is to supply sauces mainly in Belgium and France to horeca companies, fast food, and restaurants by importing them directly from European producers. The company is looking for industrial producers with high production capacities of cold sauces for supplier agreement. The company would also like to create its own brand of sauces and is looking for manufacturers that can produce sauces under private label. The company is delivering around 120 pallets per month to its clients. It is looking for producers offering a selection of different sauces, including mayonnaise. The packaging for 5 kg is requested. The sauces must contain maximum 25% to 30% of oil.
- 2) **BRSI20250709026:** A Slovenian micro-enterprise active in sustainable retail is looking to expand its portfolio of organic food and cosmetic ingredients. The company runs a zero-waste shop and is committed to ecological packaging and responsible sourcing. It is currently looking for reliable suppliers of the following certified organic (ECO) products:
 - Cold-pressed castor oil, suitable for cosmetic or medicinal use
 - Cold-pressed extra virgin olive oil
 - Millet flakes for food preparation
 - Nutritional yeast flakesAll products must be certified organic and preferably packed in bulk or in environmentally friendly packaging. The company values traceability, ethical sourcing, and clean labelling. It is particularly interested in suppliers from EU countries for easier logistics and regulatory compatibility. Cooperation is sought under a distribution services agreement or supplier agreement. The products will be offered both in-store and online through the company's zero-waste platform.
- 3) **BRPL20251118032:** Polish manufacturer and importer of food stuff is looking for suppliers of fresh fruit and vegetables, including vegetables for production of antipasti such as peppers, artichokes, capers. Sun dried tomatoes and other kind of fresh vegetables and fruits are searched as well. The company is active for more than 3 decades and has now a position of a leader on the Polish food market. are a producer, and they also import and distribute in Poland and abroad products from more than 70 countries around the world. They sell to foreign markets, on 5 continents under their own brands and customer brands as well (also through retailers). They import and distribute various food, e.g. fresh fruits and vegetables, olive oil, canned products from Greece, Spain, Holland, Italy, Turkey and many other countries in the world. Currently, they are interested in diversifying their pool of suppliers of above mentioned fruits and vegetables if suitable providers are able to offer competitive prices.
- 4) **BRNL20260114013:** Levantina Global Coöperatie U.A. is a Netherlands-based, woman-led import/export cooperative specialising in ethically sourced premium products from the Mediterranean and MENA region. They are actively looking to partner with reliable producers and manufacturers of traditional food products (such as olive oil, olives, herbs, spices, teas, nuts, and natural soaps) as well as artisan goods that reflect the cultural heritage of the region. They welcome collaborations with both small family producers and larger manufacturers, provided they share our values of transparency, fair trade, and responsible production. Their cooperative places strong emphasis on traceability, compliance with EU standards, and long-term partnership building. Levantina operates across multiple European and Middle Eastern markets and is expanding its

network to support both suppliers and buyers. We are also open to co-developing private-label products for European clients and can support partners with regulatory guidance, documentation preparation, and market access. Their goal is to create sustainable trade routes thatt European buyers with high-quality, authentic products with a clear and ethical origin.

- 5) **BRSI20251104022:** A Slovene food & beverages wholesaler and retailer has good business connections with numerous retailers in Slovenia. They are interested in the following product groups to be purchase from foreign markets:
- SWEETS BEVERAGES - EXCEPT BEER AND WINE
 - FANCY GOODS
 - PASTA PRODUCTS
 - WHITE OIL
 - SUGAR
- 6) **BRGR20231110017:** Established in 2015, this company is dedicated to providing its customers with outstanding food and drink products meticulously sourced from various regions in Italy. Collaborating with an extensive network of restaurants and hotels in Greece, it delivers its deli products through a specialized delicatessen store. The Greek company places a strong emphasis on the quality and promotion of Italian culture in Greece, carefully selecting suppliers, particularly focusing on small producers and incorporating unique products not widely available in the market. Keen on expanding its offerings, the Greek import company is actively seeking a diverse array of Italian deli food products, including but not limited to:
- **Italian Cheeses:** Parmigiano-Reggiano, Mozzarella, Pecorino, Gorgonzola, and other premium Italian cheeses.
 - **Cured Meats:** Prosciutto, Salami, Bresaola, and a variety of other charcuterie items.
 - **Olives and Antipasti:** Green and black olives, artichokes, roasted red peppers, and an assortment of antipasti options.
 - **Pasta:** A broad selection of Italian pasta shapes and types.
 - **Olive Oils:** Extra virgin olive oil sourced from different regions in Italy.
 - **Sauces and Condiments:** Tomato sauce, pesto, truffle products, and various Italian condiments.

With the aim of establishing collaborations in the Food & Beverages sector, the Greek company is actively seeking partnerships with Italian suppliers through a supplier agreement.

- 7) **BRPL20251118029:** Polish manufacturer and importer of food stuff is looking for suppliers of Spanish olive oil and olives (also from other countries). The company is active for more than 3 decades and has now a position of a leader on the Polish food market. They are a producer, and they also import and distribute in Poland and abroad products from more than 70 countries around the world. They sell to foreign markets, on 5 continents under their own brands and customer brands as well (including retailers). They import and distribute various food, e.g. fresh fruits and vegetables, olive oil, canned products from Greece, Spain, Holland, Italy, Turkey and many other countries in the world. Currently, they are interested in diversifying their pool of suppliers of olive oil, olives and perhaps also other kind of oil. They are looking mostly for Spanish olive oil of good quality and competitive prices. Other countries are not out of the question on the condition that price and logistic costs will be acceptable. Various packaging options are possible: from 250 ml glass bottles, through 5l bottles and 1000l Intermediate Bulk Containers. The company usually

cooperates with big suppliers so the bigger producer the highest are chances for meeting their needs and smooth cooperation.

- 8) BRDK20251015002:** This Danish company is expanding its assortment for Northern European retail and e-commerce channels and wishes to outsource production in the categories listed below. The buyer can work with its own product specifications or partner formulations that deliver the required taste, quality and value. The company is looking for experienced manufacturers with modern facilities, strong quality assurance/quality control and dependable lead times, able to comply with EU food safety standards.

Product scope (private label / contract manufacturing):

Snacks & Sweet Treats

- Chips (potato crisps), popcorn, crackers/biscuits

Confectionery

- Boiled sweets / hard candy, liquorice, chocolate (including chocolate slices for bread and hazelnut-cocoa spread), wine gums/gummies, chewing gum, pastilles

Nuts & Dried Fruit

- Nuts: almonds, cashews, pistachios, peanuts, hazelnuts, walnuts (primarily Asian origin acceptable)
- Dried fruit: raisins, cranberries

Dressings & Condiments

- Ketchup, mayonnaise, remoulade, and related items

Sauces

- Pizza sauce, pasta sauce, tomato sauce, pesto

Canned/Preserved Goods

- Chopped tomatoes, peeled tomatoes, passata, coconut milk, corn, chickpeas, beans, beetroot, pickled cucumbers/gherkins, olives, jalapeños

Pasta

- Spaghetti, fusilli/spirals, penne, lasagne sheets

Rice & Noodles

- Jasmine rice, basmati rice, noodles (primarily Asian origin acceptable)

Baking Ingredients

- Flour, sugar, icing sugar, baking powder

Oils

- Rapeseed, sunflower, frying oil, olive oil (the buyer especially welcomes contacts in Spain, and others are welcome if pricing level are met)

Vinegars

- Distilled vinegar, balsamic

Breakfast Cereals & Grains

- Rolled oats, cornflakes, muesli

Spreads & Fats

- Jams/marmalades, margarine

Beverages

- Coffee and tea

Fish Preserves

- Tuna, mackerel, sardines

Spices

- Salt, black pepper, paprika, curry, oregano, basil, chili, cumin

Packaging & Formats:

Consumer retail SKUs (Stock Keeping Units) and HoReCa (Hotel, Restaurant, and Catering) formats where available.

Important Submission Details:

When sending Expressions of Interest, producers are to indicate FOB (Free On Board) pricing, minimum order quantities (if any), lead times for initial and repeat orders, available packaging formats, options for customization and private labeling, relevant certifications and quality standards, and pallet information (units per layer and number of layers per pallet).